

**Subject to Legal Review for Accuracy, Clarity and Consistency**

[date]

The Honorable Vu Huy Hoang  
Minister of Trade and Industry  
Ministry of Trade and Industry  
Hanoi, Vietnam

Dear Minister Hoang:

I have the honor to confirm the following understanding reached between representatives of the Government of Vietnam (“Vietnam”) and the Government of the United States of America (“United States”) during the negotiations of Chapter 2 (National Treatment and Market Access for Goods) of the Trans-Pacific Partnership Agreement (“TPP Agreement”):

1. The United States intends to facilitate educational and training activities that can assist producers in Vietnam seeking trademark, collective mark, or certification mark protection in United States for products that are recognized as geographical indications or protected as certification marks in Vietnam, such as Buon Ma Thuot (or Buôn Ma Thuột) coffee, and Phu Quoc (or Phú Quốc) fish sauce (or nước mắm).
2. The United States and Vietnam shall consult to determine the appropriate activities under paragraph 1.

I have the honor to propose that this letter and your letter in reply confirming that your Government shares this understanding shall constitute an agreement between our two Governments, which shall enter into force on the date of entry into force of the Agreement as between the United States and Vietnam.

Sincerely,

Ambassador Michael B.G. Froman

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[date]

The Honorable Michael B.G. Froman  
United States Trade Representative  
Office of the U.S. Trade Representative  
Washington, DC

Dear Ambassador Froman:

I am pleased to acknowledge your letter of this date, which reads as follows:

“I have the honor to confirm the following understanding reached between representatives of the Government of Vietnam (“Vietnam”) and the Government of the United States (“United States”) during the negotiations of Chapter 2 (National Treatment and Market Access for Goods) of the Trans-Pacific Partnership Agreement (“TPP Agreement”):

1. The United States intends to facilitate educational and training activities that can assist producers in Vietnam seeking trademark, collective mark, or certification mark protection in United States for products that are recognized as geographical indications or protected as certification marks in Vietnam, such as Buon Ma Thuot (or Buôn Ma Thuột) coffee, and Phu Quoc (or Phú Quốc) fish sauce (or nước mắm).
2. The United States and Vietnam shall consult to determine the appropriate activities under paragraph 1.

I have the honor to propose that this letter and your letter in reply confirming that your Government shares this understanding shall constitute an agreement between our two Governments, which shall enter into force on the date of entry into force of the Agreement as between the United States and Vietnam.”

I have the honor to confirm that my Government shares this understanding, and that your letter and this reply shall constitute an agreement between our two Governments, which shall enter into force on the date of entry into force of the TPP Agreement as between the United States and Vietnam.

Yours sincerely,

Minister Vu Huy Hoang