



THE UNITED STATES TRADE REPRESENTATIVE  
EXECUTIVE OFFICE OF THE PRESIDENT  
WASHINGTON

November 30, 2018

The Honorable Ildefonso Guajardo Villarreal  
Secretary of Economy  
Mexico City  
United Mexican States

Dear Secretary Guajardo:

In connection with the signing on this date of the Protocol Replacing the North American Free Trade Agreement with the Agreement Between the United States of America, the United Mexican States, and Canada (the "Protocol"), I have the honor to confirm the following agreement reached between the Government of the United States of America ("the United States") and the Government of the United Mexican States ("Mexico") regarding the use of certain terms for cheeses produced and marketed in the United States and Mexico:

In recognition of their shared commitment to certainty and transparency in trade, the United States and Mexico recognize that the following terms are terms used in connection with cheeses from U.S. producers currently being marketed in Mexico. Mexico confirms that Mexican cheese producers also use these terms. Mexico confirms that market access of U.S. products in Mexico is not restricted due to the mere use of these individual terms.

List of individual terms (cheeses):

- Blue
- Blue vein
- Brie
- Burrata
- Camembert
- Cheddar
- Chevre
- Colby
- Cottage
- Coulommiers
- Cream
- Danbo
- Edam
- Emmental

- Emmentaler
- Emmenthal
- Gouda
- Grana
- Havarti
- Mascarpone
- Monterey Jack
- Mozzarella
- Pecorino
- Pepper Jack
- Provolone
- Ricotta
- Saint-Paulin
- Samsø
- Swiss
- Tomme
- Toma
- Tilsiter

I have the honor to propose that this letter and your letter of confirmation in reply shall constitute an agreement between the United States and Mexico, to enter into force on the date of entry into force of the Protocol.

Sincerely,

A handwritten signature in dark ink, appearing to read "Robert E. Lighthizer". The signature is fluid and cursive, with the first name "Robert" and last name "Lighthizer" clearly distinguishable.

Ambassador Robert E. Lighthizer  
United States Trade Representative