Introductory Note for the Schedule of Peru

1. **Description** provides a general non-binding description of the measure for which the entry is made.

2. In accordance with Articles 10.7.1 (Cross Border Trade in Services - Non-Conforming Measures) and 9.11.1 (Investment - Non-Conforming Measures), the articles of this Agreement specified in the **Obligations Concerned** element of an entry do not apply to the non-conforming aspects of the law, regulation, or other measure identified in the **Measures** element of that entry.
1. Sector: All Sectors

Sub-Sector:

Obligations concerned: National Treatment (Article 9.4)

Level of Government: Central


Description: Investment

No foreign national, enterprise constituted under foreign law or enterprise constituted under Peruvian law, and owned in whole or part, directly or indirectly, by foreign nationals may acquire or own, directly or indirectly, by any title, land or water (including mines, forest or energy sources) located within 50 kilometers of the Peruvian border. Exceptions may be authorized by Supreme Decree approved by the Council of Ministers in conformity with law in cases of expressly declared public necessity.

For each case of acquisition or possession within the referred area, the investor shall hand in the correspondent request to the relevant Ministry, pursuant to laws in force. For example, authorizations of this kind have been given in the mining sector.
2. Sector:  Services related to Fishing

Sub-Sector:  

Obligations concerned:  National Treatment (Article 10.3)

Level of Government:  Central


Description:  Cross-Border Trade in Services

Before commencing operations, shipowners of foreign-flagged fishing vessels must present an unconditional, irrevocable, letter of guarantee with automatic execution and joint liability, which will be valid for no more than 30 calendar days after the expiry of the fishing permit, issued for the benefit and to the satisfaction of the Ministry of Production by a financial, banking or insurance institution recognized by the “Superintendencia de Banca y Seguros”. Such letter shall be issued in an amount equal to 25 percent of the amount that must be paid for fishing rights.

A shipowner of a foreign-flagged fishing vessel that is not of large scale (according to the regulation mentioned above) and that operates in Peruvian jurisdictional waters must rely on the Satellite Tracking System in its vessel, except for shipowners operating in highly migratory fisheries who are excepted from this obligation by a Ministerial Resolution.

Foreign-flagged fishing vessels with a fishing permit must have on board a scientific technical observer appointed by the Sea Institute of Peru (Instituto del Mar del Perú - IMARPE). The shipowner must provide accommodation on board for that representative and a daily stipend, which must be deposited in a special account to be administered by IMARPE.

Shipowners of foreign-flagged fishing vessels that operate in Peruvian jurisdictional waters must hire a minimum of 30 percent of Peruvian crew, subject to applicable domestic legislation.
3. Sector: Radio and Television Broadcasting Services

Sub-Sector:

Obligations Concerned: National Treatment (Article 9.4)
Local Presence (Article 10.6)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

Only Peruvian nationals or juridical persons organized under Peruvian law and domiciled in Peru may be authorized or licensed to offer radio or television broadcast services.

No foreign national may hold an authorization or a license directly or through a sole proprietorship.
4. Sector: Audio-Visual Services

Sub-Sector:

Obligations Concerned: Performance Requirements (Article 9.9)
National Treatment (Article 10.3)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

At least 30 percent, on average, of the total weekly programs by free-to-air television broadcasters must be produced in Peru and broadcasted between the hours of 5:00 and 24:00.
5. Sector: Radio Broadcasting Services

Sub-Sector:

Obligations Concerned: National Treatment (Articles 9.4 and 10.3)  
Most-Favored-Nation Treatment (Articles 9.5 and 10.4)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

If a foreign national is, directly or indirectly, a shareholder, partner, or associate in a juridical person, that juridical person may not hold a broadcasting authorization in a zone bordering that foreign national’s country of origin, except in a case of public necessity authorized by the Council of Ministers.

This restriction does not apply to juridical persons with foreign equity which have two or more current authorizations, as long as they are of the same frequency band.
6. Sector: All Sectors

Sub-Sector:

Obligations concerned: Senior Management and Boards of Directors (Article 9.10)
National Treatment (Article 10.3)
Most Favored Nation Treatment (Article 10.4)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

All employers in Peru, independently of their activity or nationality, shall give preferential treatment to nationals when hiring its employees.

Foreign natural persons who are service providers and who are employed by a service-providing enterprise may provide services in Peru under a written and time-limited employment contract, which may not exceed three years. The contract may be subsequently extended for like periods of time. Service-providing enterprises must show proof of the company’s commitment to train national personnel in the same occupation.

Foreign natural persons may not represent more than 20 percent of the total number of employees of an enterprise, and their pay may not exceed 30 percent of the total payroll for wages and salaries. These percentages will not apply in the following cases:

(a) when the foreign national providing the service is the spouse, parent, child or sibling of a Peruvian national;

(b) when the personnel is working for a foreign enterprise providing international land, air and water transport services under a foreign flag and registration;

(c) when the foreign personnel works in a multinational bank or an enterprise that provides multinational services, subject to the laws
governing specific cases;

(d) for a foreign investor, provided that its investment permanently maintains in Peru at least five units “Unidad Impositiva Tributaria” (“UITs”)¹ during the life of its contract;

(e) for artists, athletes or other service-providers engaged in public performances in Peruvian territory, for a maximum of three months a year;

(f) when a foreign national has an immigrant visa;

(g) for a foreign national whose country of origin has a labor reciprocity or dual nationality agreement with Peru; and

(h) when foreign personnel provides services in Peru under a bilateral or multilateral agreement concluded by the Peruvian Government.

Employers may request waivers for the percentages related to the number of foreign employees and their share of the company’s payroll in those cases involving:

(a) specialized professional or technical personnel;

(b) directors or management personnel for new a business activity or reconverted business activity;

(c) teachers hired for post secondary education, or for foreign private elementary and high schools; or for language teaching in local private schools; or for specialized language centers;

(d) personnel working for public or private enterprises with contractual agreements with public organizations, institutions or enterprises; and

(e) in any other case determined by Supreme Decree pursuant to specialization, qualification or experience criteria.

¹ The “Unidad Impositiva Tributaria (UIT)” is an amount used as a reference in taxation rules in order to maintain in constant values the tax basis, deductions, affectation limits and other aspects of the tax that the legislator considers convenient.
7. Sector: Professional Services

Sub-Sector: Legal services

Obligations concerned: National Treatment (Articles 9.4 and 10.3)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

Only a Peruvian national by birth may supply notary services.
8. Sector: Professional Services

Sub-Sector: Architectural Services

Obligations concerned: National Treatment (Articles 9.4 and 10.3)

Level of Government: Central

Measures:


Law Nº 16053, “El Peruano” Official Gazette of February 14, 1966, Professional Practice Law, authorizes the Peruvian Associations of Architects and Engineers to supervise Engineering and Architecture professionals of the Nation (Ley del Ejercicio Profesional, Autoriza a los Colegios de Arquitectos e Ingenieros del Perú para supervisar a los profesionales de Ingeniería y Arquitectura de la República), article 1.


Description:

Investment and Cross-Border Trade in Services

To practice as an architect in Peru, an individual must join the “Colegio de Arquitectos”. The enrolment fees are different for Peruvians and foreigners, and subject to review by the “Colegio de Arquitectos”. For greater transparency, the current enrolment fees are:

(a) S/. 775 for a Peruvian national with a degree from a Peruvian university;

(b) S/. 1,240 for a Peruvian national with a degree from a foreign university;

(c) S/. 1,240 for a foreign national with a degree from a Peruvian university; or

(d) S/. 3,100 for a foreign national with a degree from a foreign university.

Also, to obtain temporary registration, non-resident foreign architects must have a contract of association with a Peruvian
architect residing in Peru.
9. Sector: Professional Services
Sub-Sector: Auditing Services
Obligations concerned: National Treatment (Articles 9.4 and 10.3)
Local Presence (Article 10.6)
Level of Government: Central
Description: Investment and Cross-Border Trade in Services
Auditing societies shall be constituted only and exclusively by public accountants licensed and resident in the country and duly qualified by the “Colegio de Contadores Públicos de Lima”.
10. Sector: Security Services

Sub-Sector:

Obligations concerned: National Treatment (Articles 9.4 and 10.3)
Local Presence (Article 10.6)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

The supply of personal and heritage security services by natural persons is reserved to Peruvian nationals.

Only juridical persons constituted in Peru may apply for an authorization to supply security services. They must prove its constitution in Peru by a copy of the registration form of the constitution for the enterprise.
11. Sector: Recreational, Cultural and Sporting Services

Sub-Sector: National Artistic Audio-Visual Production Services

Obligations Concerned: National Treatment (Article 10.3)

Level of Government: Central


Description: Cross-Border Trade in Services

Any domestic artistic audio-visual production must be comprised at least of 80 percent of national artists.

Any domestic artistic live performances must be comprised at least of 80 percent of national artists.

National artists shall receive no less than 60 percent the total payroll for wages and salaries paid to artists.

The same percentages established in the preceding paragraphs shall govern the work of technical personnel involved in artistic activities.
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A foreign circus may stay in Peru with its original cast for a maximum of 90 days. This period may be extended for the same period of time. If it is extended, the foreign circus will include a minimum of 30 percent Peruvian nationals as artists and 15 percent Peruvian nationals as technicians. The same percentages shall apply to the payroll of salaries and wages.
13. Sector: Commercial Advertising Services

Sub-Sector:

Obligations Concerned: National Treatment (Article 10.3)

Level of Government: Central


Description: Cross-Border Trade in Services

Commercial advertising produced in Peru, must have at least 80 percent of national artists.

National artists shall receive no less than 60 percent of the total payroll for wages and salaries paid to artists.

The same percentages established in the preceding paragraphs shall govern the work of technical personnel involved in commercial advertising.
14. Sector: Recreational, Cultural and Sporting Services

Sub-Sector: Bullfighting

Obligations Concerned: National Treatment (Article 10.3)

Level of Government: Central


Description: Cross-Border Trade in Services

At least one bullfighter of Peruvian nationality must participate in any bullfighting fair. At least one apprentice bullfighter of Peruvian nationality must participate in fights involving young bulls.
15. Sector: Radio and Television Broadcasting Services

Sub-Sector:

Obligations Concerned: Performance Requirements (Article 9.9)
National Treatment (Article 10.3)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

Free to air radio and television broadcast companies must dedicate at least 10 percent of their daily programming to folklore and national music and to series or programs produced in Peru on the Peruvian history, literature, culture or current issues with artists hired in the following percentages:

(a) a minimum of 80 percent of national artists;

(b) national artists shall receive no less than 60 percent of the total payroll for wages and salaries paid to artists; and

(c) the same percentages established in the preceding paragraphs shall govern the work of technical personnel involved in artistic activities.
16. Sector: Customs Warehouses Services

Sub-Sector:

Obligations Concerned: Local Presence (Article 10.6)

Level of Government: Central


Description: Cross-Border Trade in Services

Only natural or juridical persons domiciled in Peru may apply for an authorization to operate a customs warehouse.
### 17. Sector: Telecommunications Services

**Sub-Sector:**

**Obligations Concerned:** National Treatment (Article 10.3)

**Level of Government:** Central


**Description:** Cross-Border Trade in Services

Call-back, understood as being the offer of telephone services for the realization of attempts to make calls originating in the country with the objective of obtaining a return call with an invitation to dial, coming from a basic telecommunications network located outside the national territory, is prohibited.
18. Sector: Transportation

Sub-Sector: Air Transportation and Specialty Air Services

Obligations Concerned: National Treatment (Articles 9.4 and 10.3)
Senior Management and Boards of Directors (Article 9.10)
Local Presence (Article 10.6)

Level of Government: Central

Measures:
Law Nº 27261, “El Peruano” Official Gazette of May 10, 2000, Civil Aviation Law (Ley de Aeronáutica Civil), articles 75 (modified by Legislative Decree Nº 999, April 19, 2008) and 79.


Description: Investment and Cross-Border Trade in Services

National Commercial Aviation is reserved to a Peruvian natural or juridical person.

For purposes of this entry, a Peruvian juridical person is an enterprise that fulfills the following requirements:

(a) is constituted under Peruvian law, specifies commercial aviation as its corporate purpose, is domiciled in Peru, and has its principal activities and administration located in Peru;

(b) at least half plus one of the directors, managers and persons who control and manage the enterprise are Peruvian nationals or have permanent domicile or are resident in Peru; and

(c) at least 51 percent of the capital stock must be owned by Peruvian nationals and be under the real and effective control of Peruvian national.

2 For greater certainty, National Commercial Aviation includes Specialty Air Services

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shareholders or partners permanently domiciled in Peru. (This limitation shall not apply to the enterprises constituted under Law No. 24882, which may maintain the ownership percentages set in such law). Six months after the date of authorization of the enterprise to provide commercial air transportation services, foreign nationals may own up to 70 percent of the capital stock of the enterprise.

In those operations conducted by national commercial aviation operators (“explotadores nacionales”), personnel performing aeronautical functions on board must be Peruvian nationals or foreign residents with Peruvian license.

In order to perform activities as a pilot of a Peruvian juridical person, the foreign pilot must evidence, at least, two years of residence in Peru. This requirement is not applicable to the foreign resident who has the immigration category of “spouse” of a Peruvian national.

Notwithstanding the preceding paragraphs, the General Directorate of Civil Aviation may, for technical reasons, authorize foreign personnel without Peruvian license to perform these functions for a period not to exceed six months from the date on which the authorization was granted, extendable due to ascertained nonexistence of such skilled personnel.
19. Sector: Transportation

Sub-Sector: Aquatic Transportation

Obligations Concerned: National Treatment (Articles 9.4 and 10.3)
Senior Management and Boards of Directors (Article 9.10)
Local Presence (Article 10.6)

Level of Government: Central


Description: Investment and Cross-Border Trade in Services

1. A “National shipowner” or “National Ship Enterprise” is understood as a natural person of Peruvian nationality or juridical person constituted in Peru, with its principal domicile and real and effective headquarters in Peru, whose business is to provide services in water transportation in national traffic or cabotage and/or international traffic and who is the owner or lessee under a financial lease or a bareboat charter, with an obligatory purchase option, of at least one Peruvian flag merchant vessel and that has obtained the relevant Operation Permit from the General Aquatic Transport Directorate.

2. At least 51 percent of the subscribed and paid-in capital stock must be owned by Peruvian citizens.

3. The chairman of the board of directors, the majority

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3 For greater certainty, water transportation includes transportation by lakes and rivers.
of the directors, and the General Manager must be Peruvian nationals and residents in Peru.

4. The captain and crew of Peruvian-flagged vessels must be entirely Peruvian nationals authorized by the “Dirección General de Capitanías y Guardacostas”. In exceptional cases and after ascertaining that there is no Peruvian qualified personnel with experience in that type of vessel available, foreign nationals could be hired to a maximum of 15 per cent of the total crew, and for a limited period of time. The latter exception does not reach the captain of the vessel.

5. Only a Peruvian national may be a licensed harbor pilot.

6. Cabotage is exclusively reserved to Peruvian flagged merchant vessels owned by a National Shipowner or National Ship Enterprise or leased under a financial lease or a bareboat charter, with an obligatory purchase option, except that:

(a) up to 25 percent of the transport of hydrocarbons in national waters is reserved for the ships of the Peruvian Navy; and

(b) foreign-flagged vessels may be operated exclusively by National Shipowners or National Ship Enterprises for a period of no more than six months for water transportation exclusively between Peruvian ports or cabotage when such an entity does not own its own vessels or lease vessels under the modalities previously mentioned.
20. Sector: Transportation

Sub-Sector: Aquatic Transportation

Obligations Concerned: National Treatment (Articles 9.4 and 10.3)
Local Presence (Article 10.6)

Level of Government: Central

Measures: Supreme Decree Nº 056-2000-MTC, “El Peruano” Official Gazette of December 31, 2000. Provide that aquatic transportation services and related services conducted in bays and port areas must be provided by authorized natural and juridical persons, with vessels and artifacts of national flag (Disponen que servicios de transporte marítimo y conexos realizados en bahías y áreas portuarias deberán ser prestados por personas naturales y jurídicas autorizadas, con embarcaciones y artefactos de bandera nacional), article 1.


Description: Investment and Cross-Border Trade in Services

Water transport and related services supplied in bay and port areas must be supplied by natural persons domiciled in Peru, and juridical persons constituted and domiciled in Peru, properly authorized with Peruvian flag vessels and equipment:

(a) fuel replenishment services;
(b) mooring and unmooring services;
(c) diving services;
(d) victualing services;
(e) dredging services;
(f) harbor pilotage services;
(g) waste collection services;
(h) tug boat services; and
(i) transport of persons.
21. Sector: Transportation

Sub-Sector: Aquatic Transportation

Obligations Concerned: National Treatment (Article 10.3)
Local Presence (Article 10.6)

Level of Government: Central


Description: Cross-Border Trade in Services

The tourist water transport service will be provided by natural or juridical persons, domiciled and constituted in Peru. At the regional and national level is reserved to be provided exclusively with own or chartered Peruvian flagged ships or in the form of financial lease or a bareboat charter, with purchase option mandatory.
22. Sector: Transportation

Sub-Sector: Aquatic Transportation

Obligations Concerned: National Treatment (Article 10.3)

Level of Government: Central


Description: Cross-Border Trade in Services

Only Peruvian citizens may register in the Registry of Port Workers.
23. Sector  Transportation

Sub-Sector:  Land Transportation of Passengers

Obligations Concerned:  Local Presence (Article 10.6)

Level of Government:  Central


Description:  Cross-Border Trade in Services

To supply land transport services it is necessary to have adequate physical infrastructure, which includes, when appropriate: offices; bus terminals for persons or goods; route stations; bus stops; all other infrastructure used as a place for loading, unloading and storage of goods; maintenance workshops; and any other necessary for the supply of the service.
24. Sector: Transportation

Sub-Sector: Land Transportation

Obligations Concerned: National Treatment (Article 10.3)

Level of Government: Central

Measures: “Agreement on International Land Transport” (Acuerdo sobre Transporte Internacional Terrestre - ATIT), signed between the Governments of the Republic of Chile, the Republic of Argentina, the Republic of Bolivia, the Federal Republic of Brazil, the Republic of Paraguay, the Republic of Peru and the Oriental Republic of Uruguay, signed in Montevideo on January 1, 1990.

Description: Cross-Border Trade in Services

Foreign vehicles allowed by Peru, in conformity with the ATIT, which carry out international transportation by road, will not be able to provide local transport (cabotage) in the Peruvian territory.

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4 The Agreement on International Land Transport (ATIT) applies to international land transport between signatory countries (the Governments of the Republic of Chile, the Republic of Argentina, the Republic of Bolivia, the Federal Republic of Brazil, the Republic of Paraguay, the Republic of Peru and the Oriental Republic of Uruguay) for purposes of land transportation between two signatory countries as well as transit to a third country.
25. Sector: Research and Development Services

Sub-Sector: Archaeological Services

Obligations Concerned: National Treatment (Article 10.3)

Level of Government: Central


Description: Cross-Border Trade in Services

Archaeological research programs and projects headed by a foreign archaeologist, who does not reside in Peru, must count on a Peruvian director.

Both directors shall be registered in the National Registry of Archaeologists and shall assume the same responsibilities in the formulation and the integral execution of the project (field and office work), and in the elaboration of the final report.
26. Sector: Services related to Energy Services

Sub-Sector:

Obligations Concerned: National Treatment (Article 10.3)  
Local Presence (Article 10.6)

Level of Government: Central


Description: Cross-Border Trade in Services

In order to enter into an exploration contract in Peru, foreign natural persons must register in the Public Registry and provide a power of attorney to a Peruvian national resident in the capital of the Republic of Peru.

Foreign enterprises must establish a branch or constitute a society under the Ley General de Sociedades, be domiciled in the capital of the Republic of Peru, and appoint a Peruvian national as an executive agent.