

**Minutes of Meeting**  
**MERCOSUR-Egypt Third Round of Negotiations**  
**Cairo, Egypt 9-11, March2010**

In accordance with the framework Agreement signed between the Arab Republic of Egypt and MERCOSUR, a third round of discussions was held in Cairo, on March 9-11, 2010.

Both delegations expressed their willingness to enhance even more their economic relationship and coincided on engaging in ambitious negotiations towards the establishment of a Free Trade Agreement.

Delegations are listed in Annexes 1 and 2.

The parties agreed to work simultaneously in three working groups, discussing the following items:

- Group 1: General Provisions,
- Group 2: Rules of Origin
- Group 3: Dispute Settlement.

The working documents prepared by the three groups are attached in annexes 3, 4, 5 respectively. These documents reflect the text and paragraphs agreed by the parties, while those within brackets still need further approval. The texts in color represent the alternate proposed text by each party to be discussed during the next meeting.

The parties agreed to send each other during the month of April 2010, any correction in wording that could improve the reading of the corresponding text, without modification in the substance of the Agreement. Also, the parties will inform each other in case the text between the brackets is altered or approved.

The parties agreed to exchange the lists of product offers and tariff elimination categories, including those with specific rules of origin and sensitive products list before the 13<sup>th</sup> of May, 2010, by means of exchanging letters through the Embassy of Argentina in Cairo and electronically via e-mail to the respective focal points.

The parties agreed as well, to exchange drafting suggestions for future negotiations on services, and investment as well as regarding the issue of double taxation and double inspection for Egyptian products exported to the MERCOSUR countries.

Both parties agreed to evaluate holding the fourth round of negotiations in Buenos Aires during the first week of June, 2010.

Done in two original copies in English and signed in Cairo, on March 11<sup>th</sup>, 2010.

For the MERCOSUR Delegation



Minister Pompeo Carlos Layus  
Coordinator of External relations of  
MERCOSUR  
Ministry of External Relations,  
International Commerce and Worship of  
the Argentine Republic

For the Government of the  
Arab Republic of Egypt



Mr. Abd El Rahman Fawzy  
First Under-Secretary, Head of Trade  
Agreements and Foreign Trade Sector  
Ministry of Trade and industry

Annex 1  
List of delegation of MERCOSUR

Argentine

Minister Carlos Layus, Ministerio de Relaciones Exteriores, Comercio Internacional y Culto (General Provisions)

Secretary Natalia Acevedo, Ministerio de Relaciones Exteriores, Comercio Internacional y Culto (Dispute Settlement)

Lic. Marcelo Cañellas, Ministerio de Industria y Turismo (General Provisions)

Lic. Julieta Barry, Ministerio de Economía y Finanzas Públicas (General Provisions)

Consejero German Proffen, Embajada de la República Argentina en El Cairo. (General Provisions)

Lic. Fernanda Monti, Ministerio de Industria y Turismo. (General Provisions)

Lic. Rosana Ricchini, Ministerio de Industria y Turismo. (Rules of Origin)

Lic. Carolina Rodríguez, Ministerio de Industria y Turismo. (Dispute Settlement)

Brazil

Secretary Felipe Hees, Ministerio de Relaciones Exteriores. (General Provisions)

Secretary Fernando Mehler, Ministerio de Relaciones Exteriores. (Dispute Settlement)

Counsellor Otávio Maia Cheloti, Embajada de la República Federativa de Brasil en El Cairo. (General Provisions)

Lic. Marcos Lamachia Carvalho, Ministerio de Desarrollo, Industria y Comercio Exterior. (Rules of Origin)

Lic. Fabio Pereira Leitão, Ministerio de Desarrollo, Industria y Comercio Exterior. (General Provisions)

Mr. Carlos Alberto Simonetti, Superintendencia de la Zona Franca de Manaus. (Rules of Origin)

## Paraguay

Ambassador Ausberto Rodríguez, Embajada de la República de Paraguay en El Cairo. (General Provisions)

Counsellor Elizabeth Rojas, Ministerio de Relaciones Exteriores. (General Provisions)

Mrs. Kuni Hashimoto, Ministerio de Relaciones Exteriores. (Dispute Settlement)

Mr. Carlos Walter Maciel, Ministerio de Relaciones Exteriores. (Rules of Origin)

Minister Bernardo Balbuena Prieto, Embajada de la República de Paraguay en El Cairo. (Rules of Origin)

## Uruguay

Ambassador Inés Ubici de Busso, Embajada del Uruguay en El Cairo. (Dispute Settlement)

Lic. Juan Labraga, Ministerio de Economía y Finanzas. (General Provisions)

Lic. Alvaro Lalanne, Ministerio de Economía y Finanzas. (Rules of Origin)

## Annex 2

### List of the Egyptian Delegation

**Group One:** Negotiating the rules of Free Trade Agreement (will be held in the Conference room 7th floor) and consists of the following:

- 1- Abdel Rahman Fawzy - Head of Trade Agreements and Foreign Trade Sectors.
- 2- Mamdouh Mostafa - Head of Egyptian Commercial Service.
- 3- Waleed El Nozahy - Head of the Central Department of WTO Affairs.
- 4- Ahmed Fadel Bedewi - First Secretary ( Commercial )  
Egyptian Commercial Service.
- 5- Mohammed El Ashry - General Manger of Ministry Office- Egyptian Custom authority
- 6-- Iman Refaat - General Manger of the non-agricultural market access.
- 7- Hidi Amin - Economic Analyst.
- 8- Ehab Fathy - Manger of the Eastern Europe Dep.
- 9- Sherif Mahmmoud - Manger of the African Dep.
- 10- Shereen Al Anwar - Head of COMESA Dep.
- 11- Samar Said Abd Allah - International Trade Policies Researcher

**Group Two:** Negotiation on Dispute settlement and preferential safeguard mechanism (will be held at the 10<sup>th</sup> floor, room 1013) and consists of the following:

- 1- Charles Julien - Legal Counsel Trade Agreement Sector
- 2- Mohammed El Shahat - Head of WTO Rules Dep.
- 3- Ahmed Fathy - Senior Investigator Safeguard Dep.
- 4- Rania El Nady - Head of Legal Research and analysis Dep.
- 5- Shaymaa Bayoumi - Senior International Trade Researcher
- 6- Waleed El Saied - Senior International Trade remedies  
Investigator
- 7- Nessren Safwat - Senior International Trade Law Researcher
- 8- Sarah Mammdouh - International Trade Policies Researcher
- 9- Amr Abd Elatty - International Trade Policies Researcher
- 10- Mohammed Bassem - International Law researcher.
- 11- Rana Hassan Ramadan - Legal Researcher.

**Group Three:** Negotiations on rules of origin (will be held at the 9th floor, room 913) and consists of the following:

- 1- Saied Abd Allah - Head of Trade agreements central Dep.
- 2- Ali Soliman - Consultant for Egyptian Exports and Imports Control Authority (GOIC)
- 3- Alaa El Nemr - General Manger of Industrial imports Dep. (GOEIC)
- 4- Tarek Matar - Manager of Origin Dep.
- 5- Rania Nabil - Manger of Aghader Dep.
- 6- Gamela Abd El Lattif - Manger of The Head of Egyptian Custom Authority office
- 7- Baseem Hashad - Head of Origin Dep.
- 8- Mohammed El Nady - International Trade Policies Researcher .